

## Investing in Preschool Programs<sup>†</sup>

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**A**t the beginning of kindergarten, the math and reading achievement gaps between children in the bottom and top income quintiles amount to more than a full standard deviation. Early childhood education programs provide child care services and may facilitate the labor market careers of parents, but their greatest potential value is as a human capital investment in young children, particularly children from economically disadvantaged families (Heckman 2006). After all, both human and animal studies highlight the critical importance of experiences in the earliest years of life for establishing the brain architecture that will shape future cognitive, social, and emotional development, as well as physical and mental health (Sapolsky 2004; Knudsen, Heckman, Cameron, and Shonkoff 2006). Moreover, research on the malleability (plasticity) of cognitive abilities finds these skills to be highly responsive to environmental enrichment during the early childhood period (Nelson and Sheridan 2011). Perhaps early childhood education programs can be designed to provide the kinds of enrichment that low-income children most need to do well in school and succeed in the labor market.

We summarize the available evidence on the extent to which expenditures on early childhood education programs constitute worthy social investments in the human capital of children. We begin with a short overview of existing early childhood education programs, and then summarize results from a substantial body of methodologically sound evaluations of the impacts of early childhood education. We find that the evidence supports few unqualified conclusions. Many early childhood

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education programs appear to boost cognitive ability and early school achievement in the short run. However, most of them show smaller impacts than those generated by the best-known programs, and their cognitive impacts largely disappear within a few years. Despite this fade-out, long-run follow-ups from a handful of well-known programs show lasting positive effects on such outcomes as greater educational attainment, higher earnings, and lower rates of crime. Since findings regarding short and longer-run impacts on “noncognitive” outcomes are mixed, it is uncertain what skills, behaviors, or developmental processes are particularly important in producing these longer-run impacts.

Our review also describes different models of human development used by social scientists, examines heterogeneous results across groups, and tries to identify the ingredients of early childhood education programs that are most likely to improve the performance of these programs. We use the terms “early childhood education” and “preschool” interchangeably to denote the subset of programs that provide group-based care in a center setting and offer some kind of developmental and educational focus. This definition is intentionally broad, as historical distinctions between early education and other kinds of center-based child care programs have blurred. Many early education programs now claim the dual goals of supporting working families and providing enriched learning environments to children, while many child care centers also foster early learning and development (Adams and Rohacek 2002).

## **Existing Preschool Programs**

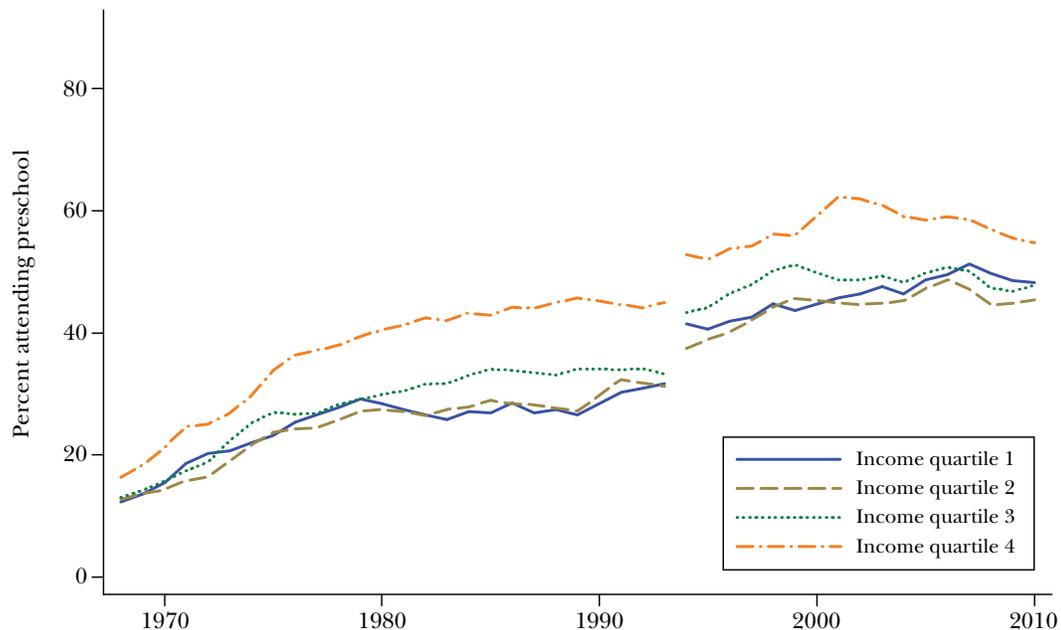
Most children enrolled in early childhood education attend private programs, some nonprofit and others for-profit. In 2011, the average cost of full-time, center-based care for a four-year old ranged from \$3,900 in Mississippi to just over \$14,000 in the District of Columbia (National Association of Child Care Resource and Referral Agencies 2012). Given the high cost of care, it is unsurprising that enrollment rates of children residing in families with incomes in the bottom half of the income distribution are persistently 10–20 percentage points lower than for children in the highest quarter. Figure 1, based on the data from the October Supplement to the Current Population Survey, shows this enrollment gap by income level. The figure also shows a steady rise in enrollment in early childhood education programs among three- and four-year-olds over the past 40-some years. This increase is broad-based, across income groups and for the children of both employed and nonemployed mothers.

States and the federal government have sought to increase the participation of low-income children in early childhood education programs in a number of ways: through Head Start, pre-kindergarten programs, and means-tested child care assistance programs that can be used to pay for center-based care.<sup>1</sup> Overall, both federal and state investments in these programs increased substantially in real terms

<sup>1</sup> The federal government also provides some financial assistance to families seeking child care via the Child and Dependent Care Tax Credit as well as exclusions from income for benefits under dependent

Figure 1

### Percent of Three- and Four-year-olds Enrolled in Preschool by Family Income Quartile



Source: Authors using data from the October Current Population Survey.

Notes: Data represent three-year moving averages. Parents report on whether the child attends “regular school.” The line break in 1994 corresponds to the addition of a question prompt, which defined regular school as including “nursery school, kindergarten or elementary school . . .” See Magnuson, Meyers, and Waldfogel (2007) for further discussion of how the Current Population Survey compares with other sources of data on preschool enrollment.

through the early 2000s, but in more recent years funding has not grown substantially (Barnett, Carolan, Fitzgerald, and Squires 2011; Magnuson and Shager 2010; Schulman and Blank 2012).

*Head Start*, the federal government’s largest compensatory preschool program, is designed to enhance children’s social and cognitive development by providing a comprehensive set of educational, health, nutritional, and other social services. In 2005, virtually all Head Start programs were center-based and half offered full-day (six hours or more) services, five days a week (Hamm 2006). Most children enrolled in Head Start in 2009 were three (36 percent) or four years old (51 percent). In 2010, the federal Head Start appropriation of about \$7.2 billion was distributed to 1,591 local private and public nonprofit grantees serving 904,153 children. Some states supplement federal funds to increase access to Head Start programs; for details, see the Head Start website at <http://eclkc.ohs.acf.hhs.gov/hslc/mr>

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care assistance programs; however, few low-income families benefit from these programs (Forry and Sorenson 2006; Magnuson, Meyers, and Waldfogel 2007).

/factsheets/fHeadStartProgr.htm. Local grantees are required to provide at least 20 percent matching funds. All this brings program costs to around \$9,000 per child per year (Ludwig and Phillips 2007).

*Pre-kindergarten programs* are funded primarily by states or local school districts. In 2011, 39 states and the District of Columbia spent about \$5.5 billion on pre-kindergarten initiatives that collectively served approximately 28 percent of the nation's four-year-olds and 4 percent of three-year-olds (for details, see Barnett, Carolan, Fitzgerald, and Squires 2011). Most pre-kindergarten programs target low-income children (31 state programs have income eligibility requirements), and most offer health, vision, and hearing screenings as well as at least one other form of support service. One-half of state pre-kindergarten programs require teachers to have training in early child development and nearly one-third require BA degrees. Typically, states use a mixed service delivery system that provides programming in local elementary schools as well as community-based settings.

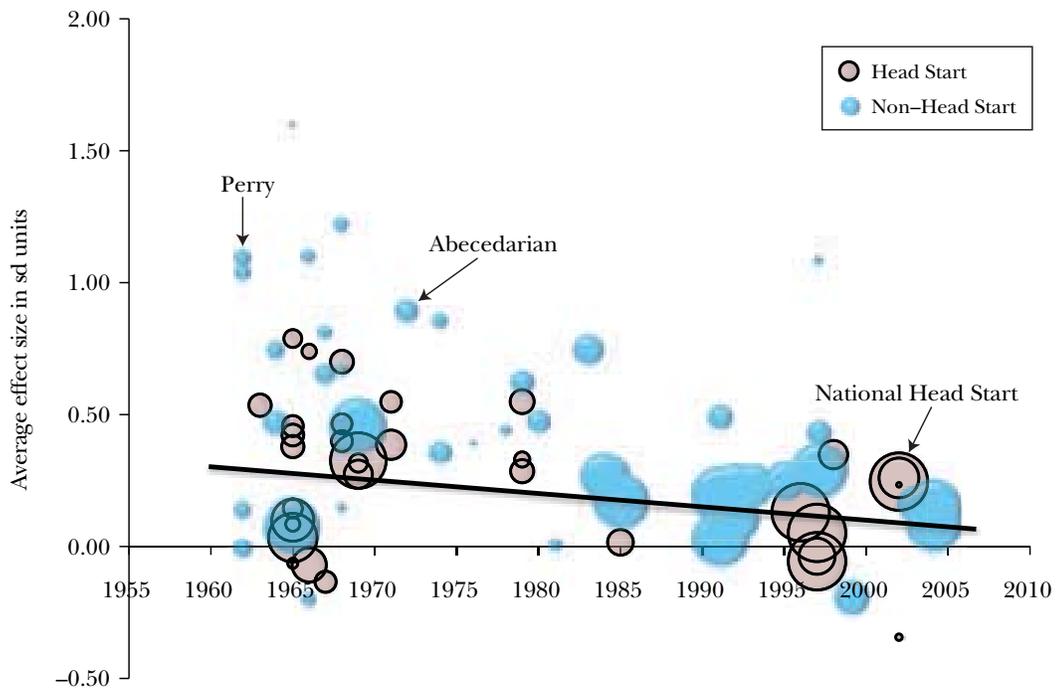
With expenditures in 2010 amounting to approximately \$9.5 billion, federal and state-funded *means-tested child care subsidies* can be used for various types of child care, including center-based care, family day care, and other forms of informal care, and they cover a wide age range of children (birth through age 12). Their primary goal has continued to be supporting working families rather than educating young children, although increased spending on subsidies has been linked to higher rates of preschool attendance among young children (Magnuson, Meyers, and Waldfogel 2007). Because parents' preferences and needs for child care may not always align well with what is provided by preschool programs, and because child care subsidy spells are often quite short (Ha, Magnuson, and Ybarra 2012), these subsidies are best viewed as an indirect way to promote early childhood education for three- and four-year-olds.

## **Empirical Studies of the Effectiveness of Early Childhood Education**

Empirical studies of the effects of investments in early childhood education on children's human capital encompass a range of methodologies and a wide variety of programs. We focus on evaluations of preschool programs conducted over the course of the last half-century that are based on strong experimental or quasi-experimental methods and provide impact estimates for cognitive or achievement-related outcomes.<sup>2</sup> Despite the hundreds of evaluation studies of early childhood education programs that have been published over the past 50 years,

<sup>2</sup> A full list of these studies appears in the online appendix available with this paper at <http://ejep.org>. As described there, programs selected for our analysis had both treatment and control/comparison groups, included at least 10 participants in each condition, incurred less than 50 percent attrition, and measured children's cognitive development close to the end of their "treatment" programs. Studies had to have used random assignment or one of the following quasi-experimental designs: change models, fixed effects models, regression discontinuity, difference in difference, propensity score matching, interrupted time series, instrumental variables, and some other types of matching. Studies that used

Figure 2

**Average Impact of Early Child Care Programs at End of Treatment***(standard deviation units)*

Source: Authors.

Notes: Figure 2 shows the distribution of 84 program-average treatment effect sizes for cognitive and achievement outcomes, measured at the end of each program's treatment period, by the calendar year in which the program began. Reflecting their approximate contributions to weighted results, "bubble" sizes are proportional to the inverse of the squared standard error of the estimated program impact. There is a weighted regression line of effect size by calendar year.

a handful of programs have figured especially prominently in policy discussions: in particular, Perry Preschool, the Abecedarian<sup>3</sup> program, Head Start, and more recently some state and local pre-kindergarten programs.

**Meta-Analysis**

Figure 2 shows the distribution of 84 program-average treatment effect sizes for cognitive and achievement outcomes, measured at the end of each program's treatment period, by the calendar year in which the program began. Reflecting their approximate contributions to weighted results, "bubble" sizes are proportional to the inverse of the squared standard error of the estimated program impact. The figure differentiates between evaluations of Head Start and other early childhood

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quasi-experimental designs must have had pre- and post-test information on the outcome or established baseline equivalence of groups on demographic characteristics determined by a joint test.

<sup>3</sup> "Abecedarian" can mean one who is learning the alphabet.

education programs and also includes a weighted regression line of effect size by calendar year.

Taken as a whole, the simple average effects size for early childhood education on cognitive and achievement scores was .35 standard deviations at the end of the treatment periods, an amount equal to nearly half of race differences in the kindergarten achievement gap (Duncan and Magnuson 2011). However, as can be seen from Figure 2, average effect sizes vary substantially and studies with the largest effect sizes tended to have the fewest subjects. When weighted by the inverse of the squared standard errors of the estimates, the average drops to .21 standard deviations.

All of the 84 programs that generated the effect size data shown in Figure 2 met minimum standards for quality of research methods. However, some of the programs lasted for only a couple of summer months, while others ran for as long as five years. Some of the evaluations used random assignment while others relied on less-rigorous quasi-experimental methods. Almost all focused on children from low-income families, but they varied in the racial and ethnic composition of treatment groups.

One might assume that these differences would account for much of the effect-size variability observed in Figure 2. However, that is not always the case. Weighted average effect sizes were insignificantly different between evaluations that did (.25 standard deviations) and did not (.19 standard deviations) use random assignment; and between those that were (.31 standard deviations) and were not (.18 standard deviations) published in peer-review journals. The effect sizes of programs designed by researchers (.39 standard deviations) were significantly larger than programs not designed by researchers (.18 standard deviations).

Programs beginning before 1980 produced significantly larger effect sizes (.33 standard deviations) than those that began later (.16 standard deviations). Declining effect sizes over time are disappointing, as we might hope that lessons from prior evaluations and advances in the science of child development would have led to an increase in program effects over time. However, the likely reason for the decline is that counterfactual conditions for children in the control groups in these studies have improved substantially. We have already seen in Figure 1 how much more likely low-income children are to be attending some form of center-based care now relative to 40 years ago. This matters because, though center-based care programs have varying degrees of educational focus, most research suggests that center-based care is associated with better cognitive and achievement outcomes for preschool age children (NICHD Early Childcare Research Network and Duncan 2003).

Even more impressive are gains in the likely quality of the home environment provided by low-income mothers, as indexed by their completed schooling. In 1970, some 71 percent of preschool age children in the bottom 20 percent of the income distribution had mothers who lacked a high school degree, while only 5 percent of the mothers had attended at least some postsecondary schooling (based on authors' calculation of the October Current Population Survey data). By 2000, the corresponding percentage of children with mothers who did not have a high school degree had dropped by nearly half (to 37 percent), while the percentage

with mothers who had completed some postsecondary schooling increased five-fold (to just over 25 percent). Today, therefore, children from low-income households are likely to be benefiting from much higher-quality home environments than their counterparts four decades ago. Both higher-quality home environments and increases in other forms of center-based child care raise the bar for impact estimates coming from early childhood education programs.

Two particularly salient features of early childhood education programs are duration and starting age. Abundant literature suggests that the number of years spent in K–12 or postsecondary education is linked to labor market success (Card 1999). Thus, it seems plausible to expect that longer exposure to early childhood education environments before school entry should boost later academic achievement as well. But while simple associations indicate that longer participation in a preschool program generates larger treatment effects, models with a full set of controls for program and evaluation quality yield only small and statistically insignificant associations (+.04 standard deviations per additional year) between program duration and magnitudes of impacts (Leak, Duncan, Li, Magnuson, Schindler, and Yoshikawa 2012). The absence of larger effects for longer-duration programs may be due to the failure of such programs to use curricula and activities that capitalize fully on the skills gained in the early years of program participation.

As for starting age, neuroscience evidence on the plasticity of cognitive and language abilities suggests that these skills are highly amenable to environmental enrichment during the early childhood period. Starting in infancy, responsive caregiving and language-rich interactions are associated with better developmental outcomes, and more specifically stronger early language development (Tamis-LeMonda, Bornstein, and Baumwell 2001). Based on such findings, we might expect to find an “earlier is better” pattern of effects for early childhood education programs that provide such high-quality interactions for children. Evidence from the best-known early-life preschool programs is mixed: programs such as Early Head Start produce very small impacts on cognitive development (Love et al. 2003), whereas others, like the Abecedarian program, show much larger impacts (Ramey and Campbell 1984). Analysis of the meta-analytic database shows that, taken as a whole, effect sizes were neither larger nor smaller for children who started programs at younger ages (Leak, Duncan, Li, Magnuson, Schindler, and Yoshikawa 2012). This suggests that other modes of early childhood investments—for example, home visitation for high-risk, first-time mothers (Olds, Sadler, and Kitzman 2007) or developmental screenings and interventions for children living in families with documented domestic violence—may be more-effective ways of building children’s capacities during the very early years of life.

### **Model Program Impacts: Perry Preschool and Abecedarian**

As shown in Figure 2, average end-of-treatment effect sizes for the Perry Preschool and Abecedarian programs are several times larger than the weighted mean effect size for all studies in the meta-analytic database that met our inclusion criteria. A key reason for the prominence of these two studies and a few others is

that long-term follow-ups show strikingly positive impacts in adulthood and impressive benefit–cost ratios.

Perry provided one or two years of part-day educational services and weekly home visits to 58 low-income, low-IQ, African American children aged three and four in Ypsilanti, Michigan, during the 1960s. The curriculum was geared to the children’s age and capabilities, emphasizing child-initiated learning activities. Staff encouraged children to engage in play activities that would promote their problem-solving skills as well as their intellectual, social, and physical development. Program staff made weekly one- to two-hour afternoon visits to each family. The center’s child-to-teacher ratio was low; each of four teachers served only 20–25 children every year. Per-pupil costs amounted to about \$20,000 per child (in 2011 dollars). While Perry’s large impacts on IQ at the point of school entry had all but disappeared by third grade (Schweinhart, Montie, Xiang, Barnett, Belfield, and Nores 2005), the program produced lasting improvements through age 40 on employment rates and substantially reduced the likelihood that participants had been arrested. Heckman, Moon, Pinto, Savelyev, and Yavitz (2010) estimate that the program generated about \$152,000 in benefits over the life course, boosting individuals’ earnings, reducing use of welfare programs, and, most importantly for the benefit calculation, reducing criminal activity. These financial benefits produced a social rate of return between 7 and 10 percent.

The Abecedarian program, which served 57 low-income, mostly African American families from Chapel Hill, North Carolina, provided even more-intensive services than Perry Preschool. Beginning in 1972, children assigned to the Abecedarian “treatment” received year-round, full-time center-based care for five years, starting in the child’s first year of life. The Abecedarian preschool program included transportation, individualized educational activities that changed as the children grew older, and low child–teacher ratios of 3:1 for the youngest children and up to 6:1 for older children. Abecedarian teachers followed a curriculum that focused on language development and explained to teachers the importance of each task as well as how to teach it. High-quality health care, additional social services, and nutritional supplements were also provided to participating families (Ramey and Campbell 1979; Campbell, Ramey, Pungello, Sparkling, and Miller-Johnson 2002).

At two years of age, the control-group children in the Abecedarian program had IQ scores that averaged about one standard deviation below the mean, as would be expected for children from very economically disadvantaged backgrounds (Ramey, Campbell, Burchinal, Skinner, Gardner, and Ramey 2000). By the time the children reached age five, however, their IQ scores were close to the national average, and 10 points higher than scores of comparable children who did not participate in the program. Similarly large effects were observed for achievement on verbal and quantitative tests (Ramey and Campbell 1984). Nearly 15 years later, the program’s effect on IQ scores at age 21 (.38 standard deviations) was still substantial but smaller than at age five. Children in the Abecedarian program entered college at 2.5 times the rate of children in the control group, and the intervention also reduced rates of

teen parenthood and marijuana use by nearly half, although it did not lead to statistically significant reductions in criminal activity. Expressed in 2011 dollars, the costs associated with Abecedarian's five-year duration totaled about \$80,000 per child, and the program is estimated to have produced \$160,000 in net present benefits for its participants and their parents (Barnett and Masse 2007; Currie 2001).

It is difficult to extract policy lessons from these two initiatives for early childhood education programs that states or the federal government might offer today. Both programs were designed and evaluated by researchers and each served only several dozen children—conditions that scaled-up programs cannot match. Moreover, as we have pointed out above, counterfactual conditions three decades ago were likely of a comparatively low quality. The average number of years of maternal education completed was about 10 years for both the Perry and Abecedarian preschool treatment groups, reflecting the low levels of parental education among low-income families at that time.

### **Head Start Impacts**

Large-scale policy lessons might be gleaned more reliably from studies of Head Start, since that program now provides services to almost a million three- and four-year-olds. Early quasi-experimental evaluations of Head Start found significant short-term gains in participants' achievement test scores, but as with Perry and Abecedarian, these achievement gains appeared to fade over time (Cicirelli 1969; McKey, Condelli, Ganson, Barrett, McConkey, and Plantz 1985). Despite methodological critiques of these early studies (McGroder 1990), a random-assignment national study of Head Start was not undertaken for another 30 years.

Begun in 2002, the Head Start Impact Study (HSIS) used wait-list lotteries to assign children to the opportunity to enroll in a Head Start program. Results indicated that after one academic year in the program, four-year-olds who had the opportunity to enroll in Head Start gained significantly more in six language and literacy areas than control-group children who lost the enrollment lotteries, with these intent-to-treat effects (effects for the group of children who had the opportunity to enroll) ranging from .09 to .31 standard deviations (US Department of Health and Human Services 2005). In contrast, there were few program impacts on math skills or on children's attention, anti-social, or mental health problems. The official report of the Head Start Impact Study (US Department of Health and Human Services 2005) provides estimates of differences between (parents of) children offered and children not offered a chance to get into the Head Start center with the waitlist lottery. Some children offered the chance didn't take it, and some children not offered a slot ended up in other Head Start centers. Ludwig and Phillips (2007) make the proper "treatment on the treated" estimate in light of this noncompliance, and the resulting effect sizes were roughly 50 percent larger than intent-to-treat effect sizes. By the end of first grade, both achievement levels and behavioral ratings of treatment group children were essentially similar to achievement levels of control-group children (US Department of Health and Human Services 2010).

Why might Head Start's initial achievement impacts disappear so quickly? All children learn, but they learn at different rates. If the test scores of Head Start and comparison-group children converge during elementary school, then the treatment group's preschool gains must be offset later by larger gains in the control group. Why this happens is not entirely clear; most arguments focus on the quality of subsequent schools that children attend. If little learning occurs in low-quality schools, then early advantages imparted by programs such as Head Start might be lost. In this case, preschool does not "immunize" against the adverse effects of subsequent low-quality schooling (Currie and Thomas 2000; Lee and Loeb 1995).

Currie and Thomas (2000) showed that Head Start impacts fade out more rapidly for African-American children than for white children; in examining why, they show that African-American children in Head Start attend lower-quality schools, as measured by students' average test scores, relative to the schools attended by African-American children who did not attend Head Start. In contrast, for white children, average school quality did not differ by Head Start participation status. Similarly, Zhai, Raver, and Jones (2012) find that the benefits to children of an intervention designed to enhance the developmental quality of Head Start programs persisted into kindergarten only for those children who attended relatively higher-quality elementary schools, again measured by student test scores.

An alternative explanation of achievement-impact fadeout is that kindergarten teachers might be particularly effective at teaching children with low levels of skills. In this case, it may be that the classroom is not of generally low quality, but instructional efforts may favor children at the lower end of the skill distribution, which would include larger concentrations of children who had not participated in early childhood education. Indirect evidence supporting this hypothesis is provided in the work of Engel, Claessens, and Finch (forthcoming), who find that kindergarten teachers spend the most time on very basic math instruction (like learning numbers) despite the fact that the vast majority of kindergarteners have already acquired such skills. If this explanation holds, the effects of early childhood education programs are most likely to persist in subsequent schooling environments in which learning gains are equally distributed across children with high and low levels of initial skills.<sup>4</sup>

As with Perry and Abecedarian program findings, quickly declining test score impacts for recent cohorts of Head Start children appear to be at odds with the long-term impacts on important young adult outcomes found in analyses of older Head Start cohorts. Some of the older-cohort studies use strong quasi-experimental methods and find quite striking long-run program impacts. One of the most recent and comprehensive is Deming's (2009) sibling-based fixed-effect analysis, which found that, compared with siblings who did not attend Head Start or other preschool programs, children who attended Head Start in the 1980s and early 1990s

<sup>4</sup> A third explanation would be that program impacts do not persist because early elementary instruction is most beneficial to children who enter school with high levels of initial skills and that Head Start program impacts are not sufficiently large to get children to a point at which they will benefit from such instruction. There does not seem to be good evidence to support this conjecture.

were over 8 percentage points more likely to graduate from high school. Deming's more-general composite of positive early adult outcomes—including high school graduation, college attendance, idleness, crime, teen parenthood, and health status—shows an estimated impact of .23 standard deviations.

Ludwig and Miller's (2007) regression discontinuity study of Head Start attendees in the late 1960s found that successful efforts to increase the likelihood that poor counties would establish Head Start programs by providing federal grant-writing assistance led to gains of 3–4 percentage points in high school graduation rates and postsecondary schooling in the 1990 census data relative to counties with very similar levels of poverty that were not offered such assistance, although such effects were attenuated by 2000. Taken together, these studies suggest that despite the decline in program impacts on achievement test scores as children progress through elementary school, there may be measurable and important effects of Head Start on children's life chances.

### **Pre-Kindergarten Programs**

Some rigorous evaluations of pre-kindergarten programs were completed too recently to have been included in the database used to produce Figure 2. Most of these studies use regression discontinuity designs based on strict birthday cutoffs. Test-based assessments are given to children who just started attending pre-kindergarten and those who just completed it. The tests of children who just completed the program are compared with those about to attend. Children whose parents are not interested in enrolling them in the program are not part of either group. For this reason (and a few others), these designs are not directly comparable to either intent-to-treat or treatment-on-the-treated estimates from experimental studies (Lipsey, Weiland, Yoshikawa, Wilson, and Hofer 2011; Gibbs, Ludwig, and Miller 2011). The most comprehensive overview is Wong, Cook, Barnett, and Jung (2008), which examines five state pre-kindergarten programs and finds short-run effects on achievement test scores that are somewhat larger than those estimated in the National Head Start Impact Study, although the size of the impacts varies considerably across states and types of test (weighted average intent-to-treat impacts range from .17 for vocabulary to .68 for “print awareness”).

The highly regarded Tulsa pre-kindergarten program has also been carefully evaluated. A birthday cutoff-based regression discontinuity evaluation of the program found large and significant effects on children's achievement, with effect sizes ranging from .38 to .79 (Gormley, Gayer, Phillips, and Dawson 2005). Adjusting for differences in children's backgrounds (using propensity score matching methods), the researchers found that the Tulsa pre-kindergarten program reduced attendees' timidity and improved their attentiveness. The program did not appear to affect disobedience, apathy, aggression, learning task problems, or problems interacting with peers or teachers (Gormley, Phillips, Newmark, Welti, and Adelstein 2011).

The only longer-run follow-up study conducted to date of pre-kindergarten program uses propensity matching and administrative data on third grade test scores. Hill, Gormley, and Adelstein (2012) estimating program impacts for

two cohorts. They find no lasting discernible achievement impacts for the first cohort by third grade. For the second cohort there is evidence of persisting math impacts (.18 standard deviations), perhaps reflecting an increased emphasis on math instruction, including the introduction of new curricula, during elementary school. The lack of longer-run evaluations of pre-kindergarten programs suggests that drawing strong policy conclusions about their effectiveness is unwarranted, as other programs have likewise demonstrated early promising results that faded over the first few years of school.

### **The Puzzle: Academic Fade-Out, but Long-Term Benefits**

Most early childhood education studies that have tracked children beyond the end of the program treatment find that effects on test scores fade over time. An analysis of cognitive and achievement outcomes in our meta-analytic database, which includes model programs such as Perry Preschool as well as Head Start and many other programs, shows an estimated decrease in program impact effect sizes of about .03 standard deviations per year. With end-of-treatment effect sizes averaging around .30 standard deviations, this implies that positive effects persist for roughly 10 years (Leak et al. 2011; see also Aos, Lieb, Mayfield, Miller, and Pennucci 2004; Camilli, Vargas, Ryan, and Barnett 2010). This finding raises a puzzle: How do we reconcile the fade-out of preschool program impacts on test scores during elementary school with the evidence showing that such programs nonetheless have beneficial impacts on a broad set of later-life outcomes like high school graduation rates, teen parenthood, and criminality?

One obvious possible explanation is that preschool programs may affect something other than basic achievement and cognitive test scores, and perhaps these other program impacts, unlike achievement and cognitive impacts, persist over time. In turn, this raises the question of exactly how early childhood education programs affect various aspects of development, including cognitive skills, personality traits like conscientiousness, and the behavior categories like attentiveness or antisocial behavior that are often emphasized by development psychologists. The literature on the effects of preschool has drawn on several different models of human development.

In one prominent example, Cunha and Heckman (2007) posit a cumulative model of the production of human capital that allows for the possibility of differing childhood investment stages as well as roles for the past effects and future development of both cognitive and socio-emotional skills. In this model, children have endowments at birth of cognitive potential and temperament that reflect a combination of genetic and prenatal environmental influences. The Cunha and Heckman model highlights the interactive nature of skill building and investments from families, preschools and schools, and other agents. It suggests that human capital accumulation results from “self-productivity”—skills developed in earlier stages bolster the development of skills in later stages—as well as the dynamic

complementary that results when skills acquired prior to a given investment increase the productivity of that investment. These two principles are combined in the hypothesis that “skill begets skill.”

Several aspects of this model are relevant for preschool investment policy. If focused on the preschool period, the Cunha and Heckman (2007) model implies that school readiness is a product of the child’s cognitive and socio-emotional skills upon entry into the preschool period, plus preschool-period investments from parents and possibly from an early childhood education program. The hypothesis of dynamic complementarity implies that the effects of parental and early childhood education investments on child outcomes will be largest for children who enter the preschool period with the highest levels of cognitive and socio-emotional skills.

Predictions emerging from the models of human capital development proposed in the developmental psychology literature are different. These models, too, focus on how individuals’ endowments interact with environmental experiences, and suggest that both individual capacities and experience shape development (Blair and Raver 2012). However, they diverge from the Cunha and Heckman (2007) model by distinguishing how environments and different types of investments (for example, parent and early-childhood-education investments) interact to shape development. Developmental models say that certain kinds of programs may be most productive for higher-skilled children while others are geared towards helping bring up the skills of low-skill children and don’t match well to the needs of higher-skill children. For example, Ramey and Ramey’s “compensatory model” (1998) posits that preschool investments can function as a substitute for enriched home environments. Thus, children whose skill development may be compromised by economic disadvantage or low-quality home environments are predicted to benefit more from early childhood education programs than more-advantaged children. This hypothesis provided the rationale for the initial and continued funding for programs such as Head Start and Early Head Start, which target children from disadvantaged backgrounds.

If early childhood education programs seek to build children’s early skills to generate lasting changes in adults’ human capital, which skills should they target? Economists tend to lump IQ and achievement into a “cognitive” category and everything else into a “noncognitive” category, but this distinction is unhelpful for a variety of reasons. First, “cognitive” skills are a heterogeneous mixture of “achievement” and more-basic cognitive capacities. Although scores on tests of cognitive ability and achievement tend to be highly correlated, there is an important conceptual difference between them. “Achievement” commonly refers to concrete academic skills such as literacy and numeracy that develop in response to parenting, schooling, and other human capital investments, including early childhood education, whereas IQ or general cognitive ability is considered to be a relatively more-stable trait. Second, learning skills such as the ability to sustain attention when performing tasks, plan ahead, and control emotions in the face of provocation involve many of the same elements of brain circuitry as learning concrete skills, and are therefore inherently “cognitive.” Third and most important, different branches of psychology

typically categorized noncognitive skills in very different ways. Conceptualizing and measuring distinct components of “noncognitive” skills is a vital first step in understanding why early childhood education and other human capital inventions have an effect.

Most personality psychologists have centered their work on the “big five” personality traits, which are derived from factor analyses of observer- and self-reports of behaviors and include conscientiousness, openness, agreeableness, emotional stability, and extraversion—plus general cognitive ability. Education research consistently shows that conscientiousness best correlates with overall attainment and achievement (Almlund, Duckworth, Heckman, and Kautz 2011). Although these traits have traditionally been viewed as relatively stable across the lifespan, some evidence indicates that they can change in response to life experiences and interventions (for example, Roberts, Walton, and Viechtbauer 2006; Almlund et al. 2011).

Developmental psychologists view children’s skills and behaviors as determined by the interplay between their innate abilities, their dispositions, and the quality of their early experiences—which may include early childhood education (Committee on Integrating the Science of Early Childhood Development, 2000). They classify skills and behaviors in a number of ways, and some of their categories correspond to the “big five” personality traits. For example, our own recent review classified important competencies into four groups: achievement, attention, “externalizing behavior” problems, and mental health (Duncan and Magnuson 2011). Attention refers to the ability to control impulses and focus on tasks (for example, Raver 2004). “Externalizing behavior” refers to a cluster of related behaviors including antisocial behavior, conduct disorders, and more-general aggression (Campbell, Shaw, and Gilliom 2000). Mental health constructs include anxiety and depression as well as somatic complaints and withdrawn behavior (Bongers, Koot, van der Ende, and Verhulst 2003). All of these skills and behaviors might respond to investments in early childhood education.

Testing and comparing how these theories of human development apply in the context of early childhood education is difficult, because despite arguments that early childhood education programs are likely to generate broad impacts on children’s behavior and social competence (Zigler and Trickett 1978), most preschool studies do not measure many of these kinds of outcomes at program completion. Some studies have included measures of problem behavior, typically ratings of children’s antisocial or aggressive behaviors, with mixed results. Perry significantly reduced problem behavior, especially among boys, and the examination by Heckman, Moon, Pinto, Savelyev, and Yavitz (2010) of Perry’s long-run effects finds that these behavior impacts explain a substantial proportion of the program’s effects on boys’ crime and employment outcomes. However, both early cognitive and behavioral impacts explain program impacts on girls’ later outcomes. Moreover, for both genders a substantial share of the program impacts on adult outcomes is not explained by any of the observed early program impacts.

Other programs provide little evidence of program impacts on children’s behavior. Deming’s (2009) analysis of Head Start found no short-run effects of Head

Start on parental reports of children's behavior problems. Haskins (1985) reported that the Abecedarian program had the unexpected effect of increasing teacher reports of children's aggressiveness in the early school years, although these effects appeared to fade with time. Of course, these studies are vulnerable to the criticism that they did not measure a broader set of relevant skills, including student's attention or other aspects of their behavior and mental health.

Overall, reconciling disparate patterns of impacts in the short and longer term is a key challenge for anyone hoping to extract policy lessons about the effectiveness of early childhood education programs. Accomplishing this task will require a proven model of human development that incorporates various cognitive, personality, and behavioral dimensions and can predict what kinds of children stand to benefit most from early childhood education investments.

### **Within-Program Heterogeneity**

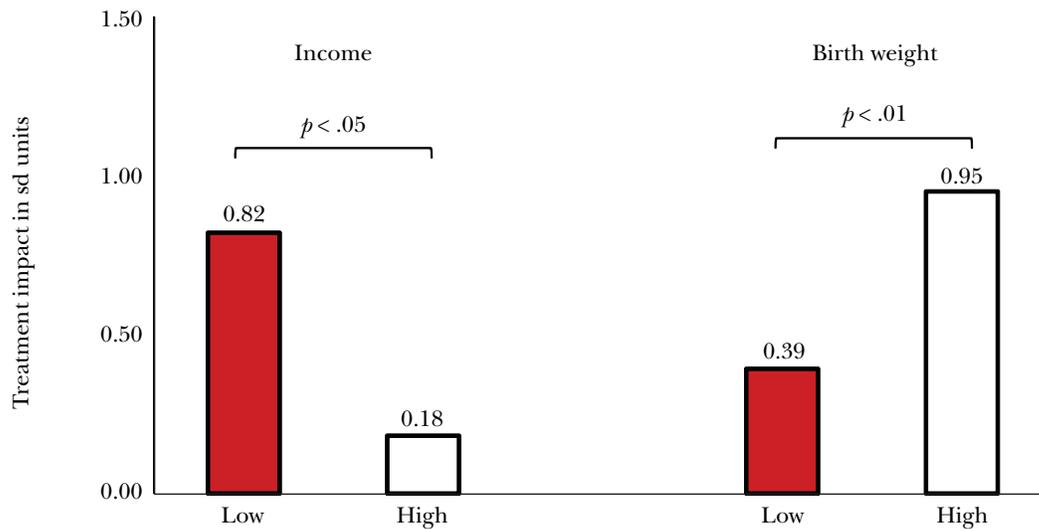
Although policymakers appropriately care most about the average impacts of early childhood education programs, a number of lessons can be learned from looking at the distribution of treatment effects of given programs. For example, such heterogeneity might make it possible to identify groups that could particularly benefit from preschool programs. Data on treatment-effect heterogeneity may also boost our understanding of human capital development processes if they identify groups that particularly benefit from the preschool setting.

Consider evidence from the Infant Health and Development Program (IHDP), shown in Figure 3. Beginning shortly after a child's birth, the IHDP offered a package of services that included a full-day, cognitively enriching curriculum for children between ages one and three, modeled after the Abecedarian program. Nearly 1,000 children in eight sites across the country were randomly assigned to the IHDP treatment or to a control group that received no early childhood education services but some health services (Gross, Spiker, and Haynes 1997). To be eligible for the program, infants had to have weighed less than 2,500 grams (5.5 pounds) at birth, but eligibility was not restricted by family income, race, or ethnicity.

For the economically disadvantaged children in the sample—those with family income below 180 percent of the poverty line in their first year of life—participation in the Infant Health and Development Program (IHDP) produced large impacts on cognitive development. Specifically, children in the treatment group outscored their control-group counterparts by .82 standard deviations on the Stanford–Binet IQ mental subscale by age three.<sup>5</sup> For children in higher-income families, the IHDP's program impact was much smaller, only .18 standard deviations. Thus, if “disadvantage” is defined by family income, IHDP treatment impacts heavily favored

<sup>5</sup> This estimate comes from Duncan and Sojourner (forthcoming) and is based on weights designed to match the demographic characteristics of the Infant Health and Development Program sample to those of all US births.

Figure 3

**Impacts of the Infant Health and Development Program on Age-3 IQ, by Income and Birth Weight***(standard deviation units)*

Source: Authors.

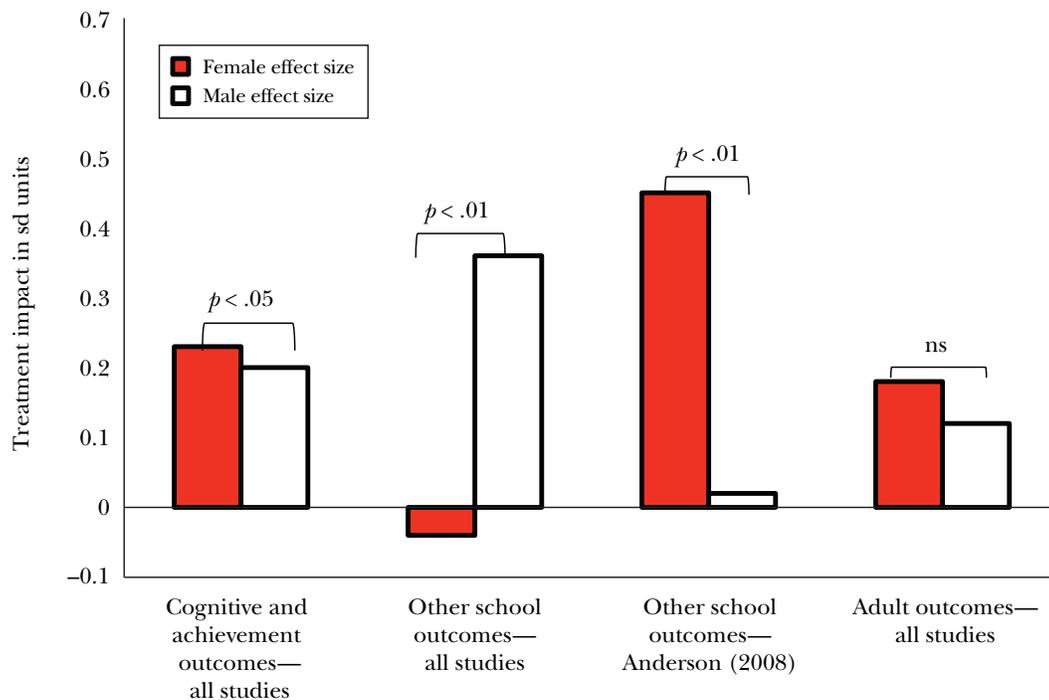
Notes: The figure shows the impact, in standard deviation units, of the Infant Health and Development Program treatment on Age-3 IQ, for lower- and higher-income children and for lower- and higher-birth-weight children in the program. All models also condition on child gender, birth weight, gestational age at birth, neonatal health index, and site indicators.

disadvantaged infants. However, an alternative definition of “disadvantage” can lead to a different conclusion. Children disadvantaged by being born with a “very low” birth weight (less than 1500 grams or 3.3 pounds) benefited significantly less from the IHDP intervention than “advantaged” heavier babies in this low-birth-weight sample.

It is not difficult to generate possible explanations for these patterns. For example, the income results are consistent with theories positing that the focus of the Infant Health and Development Program on enriched early learning compensates or substitutes for lower levels of parental investment and academic stimulation in low-income families. The differences by birth weight are consistent with the “skill begets skill” perspective. Potential gains for very low birth weight babies’ cognitive development may be constrained by neurological challenges that the program was unable to address. In other words, the match between what the program provided and children’s individual differences may explain why some disadvantaged groups show larger effects, but not others.

A systematic accounting of heterogeneity in the effects of preschool programs is a complicated undertaking. For example, Anderson’s evaluations of three researcher-designed early childhood education programs—Perry, Abecedarian, and the Early Training Project—described in Anderson (2008), showed much larger benefits for girls than boys. Turning to our meta-analytic database, we found

Figure 4

**Gender Differences in Early Childhood Education Impacts***(standard deviation units)*

Source: Adapted from Kelchen, Magnuson, Duncan, Schindler, Shager, and Yosikawa (2012), figure 2.

Note: This figure looks at outcomes by gender for the three programs evaluated in Anderson (2008)—Perry, Abecedarian, and the Early Training Project—and for a group of 22 programs that included the three programs evaluated in Anderson (2008) plus 19 other programs that estimated program impacts by gender.

19 other programs that estimated program impacts by gender. Evaluations of these programs do not show consistently larger effects for girls. The first bar in Figure 4 (which is adapted from Kelchen, Magnuson, Duncan, Schindler, Shager, and Yoshikawa 2012) shows that on cognitive and achievement outcomes, the average effect across all 22 studies is slightly larger for females. However, the second bar shows that when a broad set of school outcomes are considered, including special education, grade retention, and other aspects of general school adjustment, boys appear to benefit much *more* from these programs than girls. Looking just at the three programs in Anderson (2008) (the third bar of Figure 4), the “other school outcomes” variable strongly favors females, so the difference in findings is generated by the inclusion of results from a broader set of studies. For the adult outcomes across all studies (fourth bar), females are favored, but the difference is not significant.

Even when studies determine that a particular program has been a success on average, overall, the positive outcomes differ across programs and populations. For example, Perry Preschool and Head Start significantly reduced criminal activity, but

Abecedarian did not. Garces, Thomas, and Currie (2002) found that Head Start increased educational attainment for whites, but not for blacks, and led to reductions in crime for blacks but not whites.

There is much more to be learned about heterogeneity in the effects of preschool programs, although efforts to identify differential effects can be hampered by small sample sizes and limited baseline information, especially in the older studies. The program and population specificity of program impacts argues against a single explanation for how preschool programs improve long-run outcomes. Greater attention should be given to understanding both who benefits the most from particular programs and why.

### **The Search for Active Program Ingredients**

Research on early childhood education has focused greater attention on evaluating particular programs than on identifying the particular ingredients in these programs that produce significant improvements in children's learning and behavior. The research problem here is difficult. For example, some scholars have focused on structural aspects of early childhood education environments, such as class size and teacher education, yet these features of programs are likely to affect children only indirectly, by influencing their experiences within classrooms. Perhaps not surprisingly, associations between these features of classrooms and preschoolers' learning are inconsistent and weak (Mashburn et al. 2008).<sup>6</sup>

Much harder to measure than class size or teacher education, but potentially more important for children's actual experiences in early childhood education programs, is what developmental psychologists have referred to as "process quality"—the quality of classroom interactions, including the amount of instructional and emotional support children receive. Associations between these aspects of process quality and children's outcomes are more consistently positive, if still modest (Burchinal, Kainz, and Cai forthcoming). As attention has shifted to improving classroom interactions, two aspects of program design emerge as policy levers that may, together, improve program effectiveness: curriculum and related professional development. To cite one example, best practices for mathematics instruction explicitly incorporate foundational math conceptual learning within everyday activities and provide activities that support a developmental progression of mathematical learning (Clements and Samara 2011). Despite the identification of best practices and the availability of curricula that provide lesson plans, research consistently finds that the instructional quality of most preschool classrooms is poor (Justice, Mashburn, Hamre, and Pianta 2008).

<sup>6</sup> None of these studies is based on random assignment of children to different preschool class sizes, nor do any conduct long-run follow-ups. Chetty, Friedman, Hilger, Saez, Schanzenbach, and Yagan (2011) find noteworthy longer-run impacts of assignment to smaller kindergarten-to-grade-3 classrooms in the Project Star data.

It appears that an effective strategy is to combine a proven curriculum that offers well-designed lesson plans and activities, based on an understanding of children's trajectories of learning within specific content areas, with strong professional development to target improvement in specific instructional practices. Several random-assignment studies of curricular innovations in early childhood education programs have shown substantial effects on children's learning in math and literacy, and these curricula are currently found in some effective preschool programs. The What Works Clearinghouse provides up-to-date information on rigorous evaluations of early childhood education curricula (at <http://ies.ed.gov/ncee/wwc/>).

The Boston pre-kindergarten system provides a scaled-up model of how this might work. System leaders developed a curriculum from proven literacy, math, and social skills interventions. The academic components focused on concept development, the use of multiple methods and materials to promote children's learning, and a variety of activities to encourage analysis, reasoning, and problem-solving (Weiland and Yoshikawa forthcoming). Extensive professional development training and on-going coaching ensured that teachers understood the curriculum and were able to implement it effectively in their classrooms. A regression-discontinuity evaluation showed relatively large impacts on vocabulary, math, and reading (effect sizes ranging from .45 to .62 standard deviations) as well as smaller, but still noteworthy effects on working memory and inhibitory control (effect sizes ranging from .21 to .28 standard deviations; Weiland and Yoshikawa forthcoming).

## Conclusions

Theories and evidence across the social sciences argue that early childhood may be a promising period for effective educational investments, particularly for disadvantaged children. Early cognitive and socio-emotional skills are sensitive to environmental inputs, and building skills early in life may produce lasting effects. Most evaluations of early education programs show that such programs improve children's school readiness, specifically their pre-academic skills, although the distribution of impact estimates is extremely wide, and gains on achievement tests typically fade over time. Some studies of children who attended preschool 20 or more years ago find that early childhood education programs also have lasting effects on children's later life chances, improving educational attainment and earnings and, in some cases, reducing criminal activity. High-quality early childhood education programs thus have the potential to generate benefits well in excess of costs. Despite general agreement about these aspects of early childhood education studies, important questions about the wisdom of large-scale investments in early childhood education remain unanswered.

First, we need to know much more about how early childhood education works: that is, the connections between program components and particular child outcomes. Because program impacts on cognitive ability and achievement often fade within a few years of the end of the programs, these skills do not appear to

be driving longer-run effects. Data constraints have made it difficult to identify the other skills, behaviors, or developmental processes that lead to such positive outcomes in early adulthood, but efforts to better identify and measure likely pathways are critical for improving our understanding of human capital accumulation and judging whether policy and programmatic efforts are worthwhile investments. It also important to think about what programs (or parts of programs) might be scaled up in a cost-effective manner.

Second, we need a better understanding of the pattern of these program effects over time. This is likely to require new data collection efforts because administrative data about participation in these programs, demographic background, and scores on various tests are unlikely to provide necessary information on the full range of attention, behavior, and mental health measures.

Finally, we need a more complete understanding of which skills, or constellation of skills, are likely to produce improved outcomes later in life. This requires not only an understanding of how programs affect later skills, but also a better grasp of how skills, behavior, attention, and mental health in childhood build human capital and other labor market outcomes in adulthood.

Given the potential payoff from early education and the importance of early skills in forecasting later school and labor market success, supporting low-income children's participation in high-quality early childhood investment may well constitute a wise investment. The potential for profitable investments exists at both margins—enrolling low-income children who are not currently attending a preschool program as well as improving the quality of existing programs—although we know more about the former than the latter (Duncan, Ludwig, and Magnuson 2010). What may be more important in the long term than any specific programmatic change is a change in how research is conducted in this area. Rather than looking merely at average short-run outcomes of early childhood education programs based on a limited number of achievement tests, researchers should focus on the heterogeneity of outcomes across groups, conduct long-term follow-up, and examine a wide range of outcome variables that would illuminate the program ingredients and developmental processes that make some of these programs so successful.

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